



OPTIMIZING SOIL HEALTH MANAGEMENT

with the

MAXIMUM FARMING SYSTEM

The **final frontier** for improving soil health lay in the realm of optimizing carbon management. This includes thoughtful consideration of the intended positive effects and potential negative consequences of various practices that affect soil carbon pools.

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Sustainable and abundant crops are dependent on healthy soils. Unfortunately, there are no silver bullet solutions that will create optimal soil health on all farms. Differences in land, equipment, labor, and local cropping conditions require farmers to fine tune their soil health management strategies. Nonetheless, careful study of the fundamentals of soil science reveals the nature of soil health and how to improve it. The Maximum Farming System (MFS) builds on that scientific foundation to improve all aspects of soil quality thereby allowing customers to succeed regardless of local conditions.

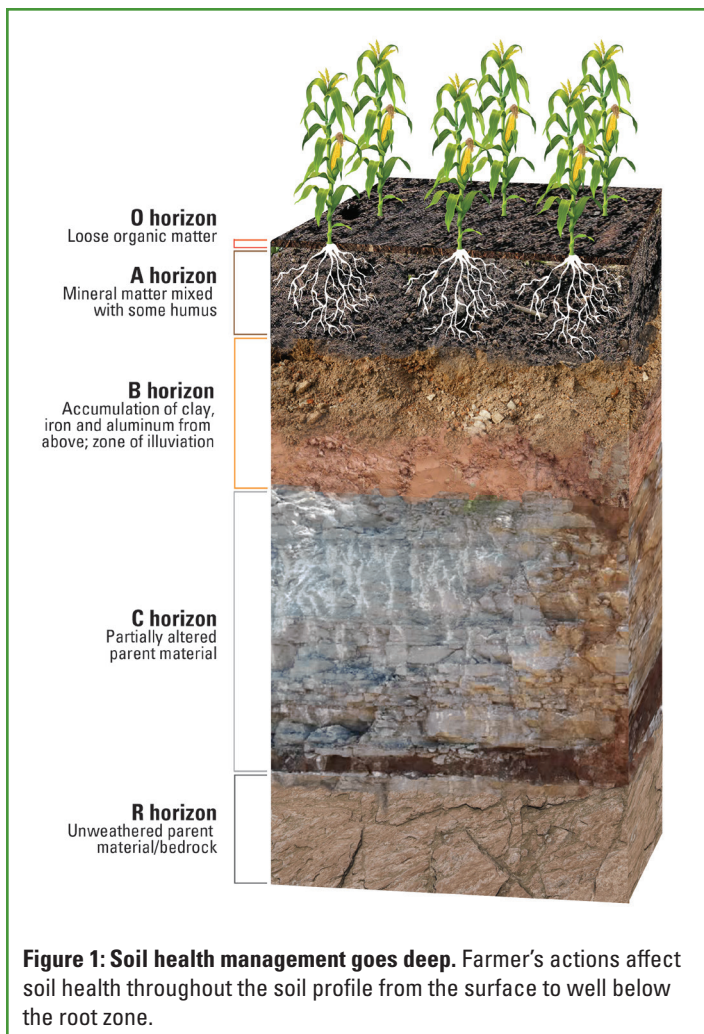


Figure 1: Soil health management goes deep. Farmer's actions affect soil health throughout the soil profile from the surface to well below the root zone.

emerges from the interactions of the physical, chemical, and biological properties of soils. Because the soil is a living system, its health should be a central concern of landowners and farm managers. In fact, soil health is central to understanding how management influences outcomes on the farm (Figure 2). Farmers influence soil health by applying crop inputs and managing soil carbon pools with specialized equipment to complete required farm operations. And, like any process, soil health management leads to different outcomes, including changes in water and air quality, human and animal health, and, most important of all, crop production efficiency. By focusing on these different outcomes, soil health can be viewed as the nexus of all management decisions, the outcomes of which define one's success as a steward of the land. Ag Spectrum is committed to improving our customers' success by increasing their capacities to improve soil health on their farms.

To positively impact soil health, Ag Spectrum associates know that all material inputs must be applied according to the 5Rs of fertilization (right product, right form, right rate, right timing, and right placement). By doing so, the beneficial effects of such materials can outweigh the potential negative effects they can have on one or more soil properties (Table 1). Too often, conventional growers make the mistake of thinking that "if a little bit is good, more will be better." However, that type of thinking not only leads to wasted input dollars,

To provide some context on how that is accomplished, first consider the different layers of soil (Figure 1). On the surface, crop residues contribute to water retention, erosion control, and carbon cycling in the organic "O" horizon. Crop roots grow largely within the A horizon where managing the balance of air, water, and nutrient availability are critical points of concern. Roots can extend further down into the B horizon, especially in drier areas, to access soil water, but their growth is frequently restricted by the lack of oxygen and elevated levels of aluminum and other transitional metals in this zone. It is for this reason that the volume and combined properties of the top three horizons of a soil are critical to determining the amount of active root growth, the associated amount of shoot growth, and, ultimately, harvestable yield that can be developed over the course of a growing season. So, what exactly is soil health and how do we manage it successfully?

Just as human health emerges from the combined states of one's body, mind, and spirit, soil health is a multidimensional and dynamic property of land. It is responsive to the weather and management, and it

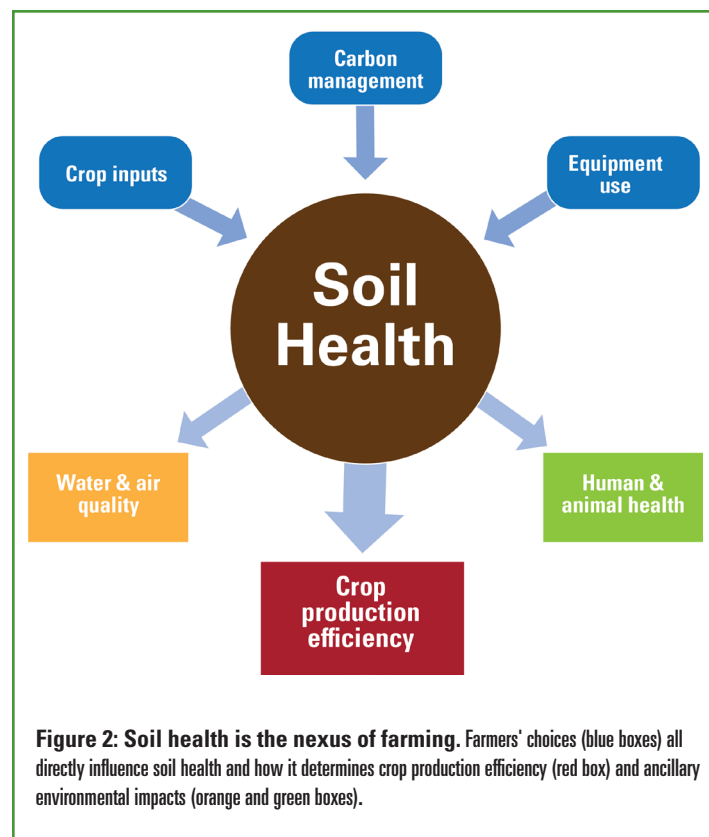


Figure 2: Soil health is the nexus of farming. Farmers' choices (blue boxes) all directly influence soil health and how it determines crop production efficiency (red box) and ancillary environmental impacts (orange and green boxes).

it can also lead to unwanted changes in soil quality that negatively impact crop productivity. For instance, over applications of potash and lime lead to changes in soil chemistry that can increase soil crusting and reduce oxygen availability in the root zone. Over application of pesticides, too, can lead to unintended negative effects on crop growth directly and indirectly. And, consistent

with the adage that one can get too much of a good thing, even irrigation water can negatively impact soil chemical and biological properties, if not done properly. By focusing on the nature of the materials used and the processes they influence, farmers can successfully integrate their inputs into an effective system of management.

Similarly, how growers use farm machinery to disrupt

Input	Intended Positive Effects	Potential Negative Effects
Fertilizers	Improve soil fertility Increase harvestable biomass Support root mass and crop residue additions	Reduce water infiltration with over application of K and Mg Disrupt beneficial soil biological activities and processes
Pesticides	Prevent crop yield loss Decrease spoilage and mycotoxin contamination	Contaminate water and feed Disrupt ecology of beneficial organisms
Irrigation	Increase water availability and transpiration Promote soil biological activity	Increase soil salinity Redistribute water-borne pathogens

the soil, apply inputs, plant seed, and harvest their crops can also influence soil health in intended as well as unintended ways (Table 2). Factors such as the weight, frequency of use, and timing of operations relative to soil structure and moisture content will determine if an operation experiences a net positive or net negative impact on soil health and crop production efficiency from year to year. Proper, and timely, maintenance and calibration of equipment also are essential to effective use of the machinery of modern agriculture, ensuring that the work that is done and the data that are collected contribute to efficient crop management. Ag Spectrum associates help their customers prepare for operations by reviewing key operating procedures through a series of annual Service Checks, encouraging timely adoption of the most useful technologies, and helping our customers make the most of the capital investments they have made.

Table 1. How different types of farm inputs can affect soil health.

Use Factor	Key Considerations	Potential Negative Effects
Weight and Frequency	Soil texture, density, and moisture Pressure applied to soil Wheel/track placement Fraction of land contacted	Reduce soil porosity and infiltration rates Increase bulk density in trafficked zones
Timing	Soil moisture status Soil temperature Crop growth phase Application window	Restrict subsequent root growth Increase crop damage Waste inputs
Maintenance/ Calibration	Timely completion prior to equipment use Thoroughness and accuracy to ensure intended performance	Reduce yield potential Increased in-field break downs Misapplication of inputs

Table 2. Ways farm equipment use can affect soil health.

Practice	Intended Positive Effects	Potential Negative Effects
Residues and Cover Crops	Reduce soil erosion Retain soil water Recycle nutrients Feed soil biology Reduce weed pressure	Reduce early season N availability Delay planting of cash crop Sometimes increase pest pressure
Tillage	Reduce energy required for rooting Create better air-water balance in seed bed Recycle nutrients and feed soil biology	Decrease soil organic matter Disrupt soil biological activity Reduce infiltration rate
Weed Management	Reduce weed pressure	Reduce soil biological activity

Table 3. Carbon management practices that affect soil health.

The final frontier for improving soil health lay in the realm of optimizing carbon management. This includes thoughtful consideration of the intended positive effects and potential negative consequences of various practices that affect soil carbon pools (Table 3). Plant roots and post-harvest residues are the largest source of carbon that affect soil quality. So, management practices that affect the types, forms, amounts, timing, and incorporation of plant material will have the

Input	Intended Positive Effects	Potential Negative Effects
Lime	Increase pH to optimal range for crop root growth Create near neutral pH to promote soil biological activity	Damage soil structure if Mg is over supplied
Manure	Increase soil fertility Feed soil biology	Decrease NUE if P over applied Increase risk of salt stress Create unwanted nutrient pollution
Compost	Increase nutrient and water holding capacities of a soil Increase soil fertility Feed soil biology	Cause crop N stress if ratio of available C to N is too high Oversupply P in some cases

together as an efficient system to achieve the desired result of producing healthy, abundant, and sustainable harvests year after year. Ag Spectrum’s associates help customers navigate those complexities and improve soil health by providing high quality products and science-based recommendations that positively impact the physical, chemical, and biological properties that define soil health (Figure 3). Using a system of timely service checks and uniquely formulated prod-

Table 4. Carbon-containing inputs that affect soil health.

ucts, our Dealers provide farmers the tools needed to improve soil health, crop productivity, and operational profitability. For more than 35 years, growers using the Maximum Farming System have proven that one can improve soil health, increase crop productivity, and maximize profitability year, after year. ▲

greatest impact on soil health. In addition to cropping choices, residue management, tillage, and weed control practices all affect carbon cycling in significant ways by changing different soil properties. Farmers should also consider the costs and benefits of various carbon-containing inputs such as lime, manure, and composts (Table 4). Optimal use of carbon inputs involves consideration of how local cropping conditions influence the selection of the proper products and forms, as well as the appropriate rates, timing, and placement of each. Ultimately, growers need to understand that the optimal approach to carbon management will be farm specific. The availability of different inputs as well as seasonal norms for precipitation and temperature will largely determine which carbon management tools will be most cost effective for any given farm.

Ultimately, the health of a soil is most meaningfully assessed based on its ability to produce marketable yield per unit of farmer input under varied growing conditions. Because all inputs and management practices have some trade-offs, growers need to do more than just determine if a product or practice will work in isolation. They need to be sure that all their choices work

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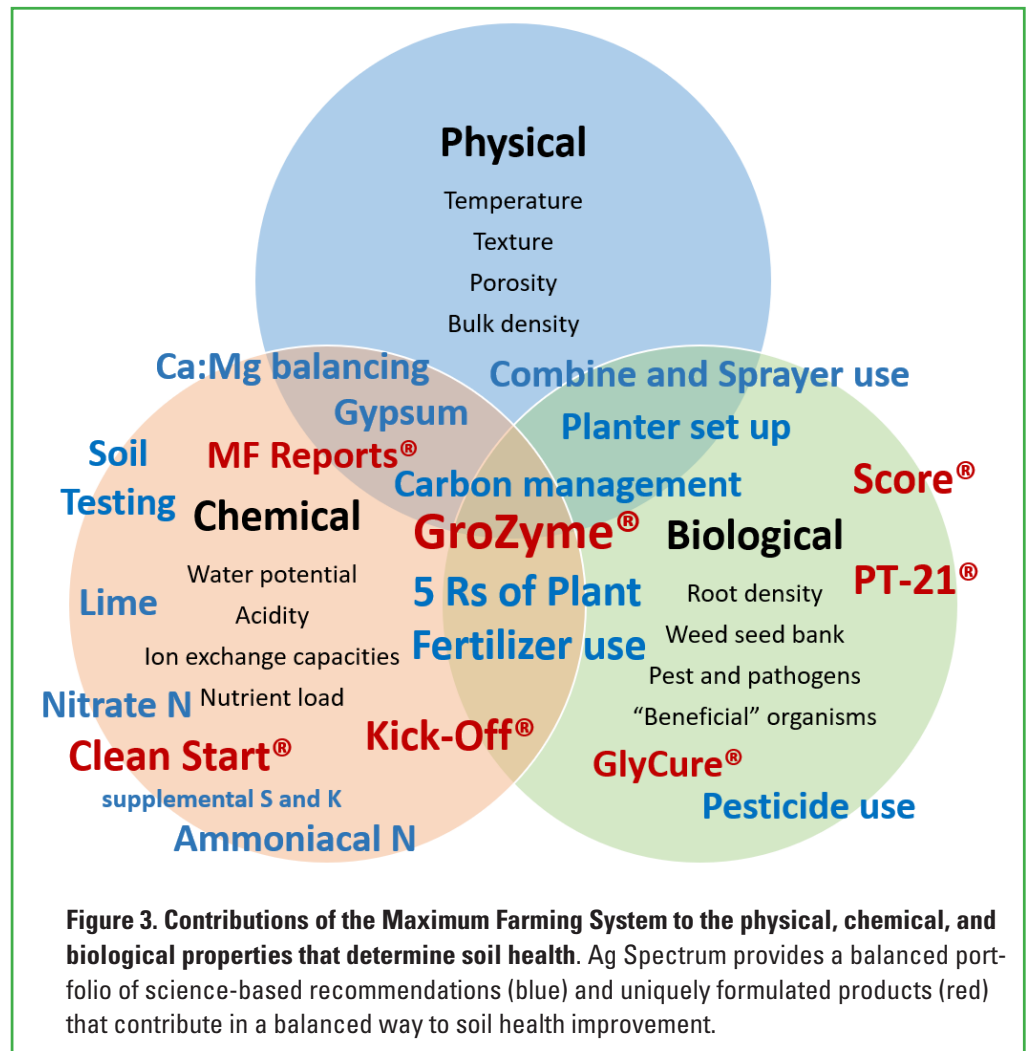


Figure 3. Contributions of the Maximum Farming System to the physical, chemical, and biological properties that determine soil health. Ag Spectrum provides a balanced portfolio of science-based recommendations (blue) and uniquely formulated products (red) that contribute in a balanced way to soil health improvement.